

WINSTON-SALEM STATE UNIVERSITY FOUNDATION

Consolidated Statements

Consolidated Statements of Financial Position for Winston-Salem State University Foundation, Inc. and Subsidiary

JUNE 30, 2017 AND 2016

	2017	2016
ASSETS		
Cash and cash equivalents	\$ 3,304,095	\$ 2,853,901
Restricted cash	4,591,792	4,280,333
Certificates of deposit	253,578	515,439
Accounts receivable	101,129	1,950,419
Prepaid expenses	8,526	1,904
Lease obligation receivable, net	35,418,645	36,803,537
Pledges receivable, net	860,742	1,294,538
Investment securities	14,799,739	12,999,025
Property and equipment, net	1,235,187	1,236,119
Property held for resale	0	
Deferred financing costs, net	619,725	1,018,815
TOTAL ASSETS	<u>\$ 61,193,158</u>	<u>\$ 62,954,030</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and other accruals	\$ 772,615	\$ 567,550
Line of credit	0	1,429,947
Construction note payable	-	
Bonds payable	41,663,198	42,868,477
Total Liabilities	<u>42,435,813</u>	<u>44,865,974</u>
Net Assets		
Unrestricted		
Undesignated	(-223,384)	563,102
Board designated for endowment	732,611	648,782
Temporarily restricted	10,118,981	9,193,727
Permanently restricted	8,129,137	7,682,445
TOTAL NET ASSETS	<u>18,757,345</u>	<u>18,088,056</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 61,193,158</u>	<u>\$ 62,954,030</u>

WINSTON-SALEM STATE UNIVERSITY **FOUNDATION**

Consolidated Statements

Consolidated Statements of Activities for Winston-Salem State University Foundation, Inc. and Subsidiary

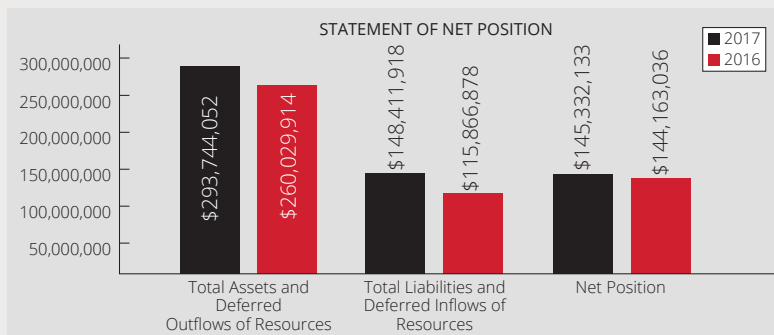
FOR THE YEAR ENDED JUNE 30, 2017 AND 2016

	2017	2016
SUPPORT AND REVENUE		
Gifts and grants	\$ 2,694,210	\$ 1,950,810
Investment income	56,858	47,388
Unrealized gains (losses) on investments	1,292,461	(202,332)
Administrative fees	176,930	179,519
Program income	306,100	513,184
Passport income	-	-
Lease income	2,079,825	2,415,993
Amortization of bond premium, net	194,435	-
Other	3,453	7,750
TOTAL SUPPORT AND REVENUE	<u>6,804,272</u>	<u>4,912,312</u>
EXPENSES		
Scholarships	1,230,257	799,924
Special programs	1,323,847	2,868,634
Management and general	555,738	792,589
Depreciation and amortization	40,253	12,663
Interest	1,839,288	1,903,694
Fundraising expense	19,875	18,202
Uncollectible University receivable	428,081	-
Loss on extinguishment of debt	697,644	-
TOTAL EXPENSES	<u>6,134,983</u>	<u>6,395,706</u>
Change in Net Assets	<u>669,289</u>	<u>(1,483,394)</u>
Net Assets, Beginning	18,088,056	19,571,450
Net Assets, Ending	<u>\$ 18,757,345</u>	<u>\$ 18,088,056</u>

WINSTON-SALEM STATE UNIVERSITY – FINANCIAL HIGHLIGHTS

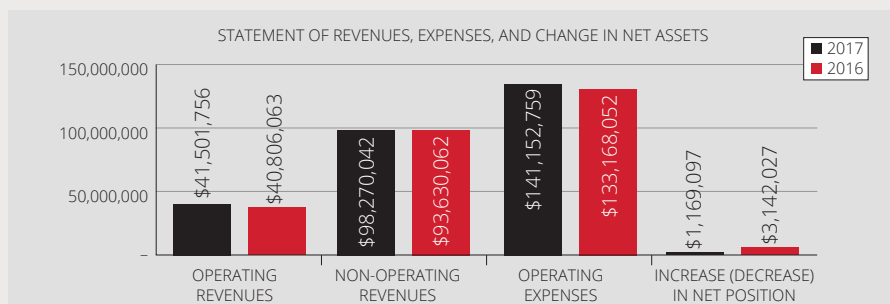
The University's financial position, as a whole, increased during the fiscal year ended June 30, 2017. Its combined net position increased \$1,169,097.42 or 0.8% from the previous year.

Condensed Financial Information



	2017	2016	\$ Change	% Chg
ASSETS				
Current Assets	\$ 18,176,150.76	\$ 19,652,692.49	\$ (1,476,541.73)	-7.5%
Noncurrent Assets				
Capital	205,287,432.47	202,444,878.61	2,842,553.86	1.4%
Other	55,521,504.69	34,407,537.35	21,113,967.34	61.4%
Total Assets	278,985,087.92	256,505,108.45	22,479,979.47	8.8%
Deferred Outflows of Resources	14,758,964.17	3,524,806.00	11,234,158.17	318.7%
LIABILITIES				
Current Liabilities	12,556,629.77	12,374,683.59	181,946.18	1.5%
Long-Term Liabilities	128,557,882.54	97,467,633.92	31,090,248.62	31.9%
Other Noncurrent Liabilities	3,192,700.66	2,989,679.04	203,021.62	6.8%
Total Liabilities	144,307,212.97	112,831,996.55	31,475,216.42	27.9%
Deferred Inflows of Resources	4,104,705.70	3,034,881.90	1,069,823.80	35.3%
NET POSITION*				
Net Investment in Capital Assets	114,671,910.51	114,511,597.36	160,313.15	0.1%
Restricted:				
Nonexpendable	18,520,879.64	18,412,148.10	108,731.54	0.6%
Expendable	18,461,527.22	14,971,559.56	3,489,967.66	23.3%
Unrestricted	(6,322,183.95)	(3,732,269.02)	(2,589,914.93)	-69.4%
Total Net Position	\$ 145,332,133.42	\$ 144,163,036.00	\$ 1,169,097.42	0.8%

*Net Position categories are defined in Note 1L of the Notes to the Financial Statements.



Condensed Statement of Revenues, Expenses and Changes in Net Position 6/30/2017 and 6/30/2016

	2017	2016	\$ Change	% Chg
OPERATING REVENUES				
Student Tuition and Fees, Net	\$21,708,027.60	\$22,114,200.16	\$(406,172.56)	-1.8%
Sales and Services, Net	18,486,746.30	16,480,180.40	2,006,565.90	12.2%
Other	1,306,982.27	2,211,682.36	(904,700.09)	-40.9%
Total Operating Revenues	41,501,756.17	40,806,062.92	695,693.25	1.7%
OPERATING EXPENSES				
Salaries and Benefits	82,251,387.43	78,862,711.39	3,388,676.04	4.3%
Supplies and Materials	7,669,657.67	7,185,846.10	483,811.57	6.7%
Services	29,255,230.53	24,463,697.99	4,791,532.54	19.6%
Scholarships and Fellowships	12,004,355.20	12,025,875.50	(21,520.30)	-0.2%
Utilities	2,829,598.47	2,969,024.63	(139,426.16)	-4.7%
Depreciation/Amortization	7,142,529.66	7,660,896.40	(518,366.74)	-6.8%
Total Operating Expenses	141,152,758.96	133,168,052.01	7,984,706.95	6.0%
Operating Loss	(99,651,002.79)	(92,361,989.09)	(7,289,013.70)	7.9%
NONOPERATING REVENUES (Expenses)				
State Appropriations	65,869,317.17	65,712,454.90	156,862.27	0.2%
Noncapital Grants	32,855,283.14	32,023,495.50	831,787.64	2.6%
Noncapital Gifts	301,465.40	88,964.02	212,501.38	238.9%
Investment Income (Loss), Net	3,130,276.63	(414,835.32)	3,545,111.95	-854.6%
Interest and Fees on Debt	(3,845,199.10)	(3,780,017.14)	(65,181.96)	1.7%
Other Nonoperating Expenses	(41,101.43)	0.00	(41,101.43)	-100.0%
Net Nonoperating Revenues	98,270,041.81	93,630,061.96	4,639,979.85	5.0%
Income Before Other Revenues	(1,380,960.98)	1,268,072.87	(2,649,033.85)	-208.9%
Capital Appropriations	1,498,878.00		1,498,878.00	
Capital Grants	971,673.93	163,894.40	807,779.53	492.9%
Capital Gifts		1,700,000.00	(1,700,000.00)	-100.0%
Additions to Endowments	79,506.47	10,060.00	69,446.47	690.3%
Total Other Revenues	2,550,058.40	1,873,954.40	676,104.00	36.1%
Increase in Net Position	1,169,097.42	3,142,027.27	(1,972,929.85)	-62.8%
NET POSITION				
Beginning of Year	144,163,036.00	141,021,008.73		
End of Year	<u>\$145,332,133.42</u>	<u>\$144,163,036.00</u>	<u>\$1,169,097.42</u>	0.8%